



**Bailey Program for
Family Enterprise**
UNIVERSITY OF DENVER

REAL ESTATE INVESTING for FAMILY ENTERPRISE

Build a foundation in real estate investment & portfolio management that is essential for both family members and family office executives. Prepare to make better real estate investment decisions – and improve your family's real estate portfolio. This workshop will help you:

- Understand the implications of Real Estate Market Cycles - helping you make informed decisions based upon current economic conditions.
- Leverage the basic tenants of real estate investment to develop portfolios at any level.
- Construct an analysis to purchase or develop a property that includes leases, property pro-forma, financial modeling, due diligence, and cap rate selection.
- Understand how to underwrite a potential sponsor.
- Address the concerns of family members who are not real estate specialists and present information in ways that support their decision-making.
- Expand your personal and professional network.

WHAT WILL YOU LEARN?

Through faculty presentations, case studies, and interactive classroom sessions, you will explore the fundamentals of real estate. Topics include:

- Real Estate Market Cycles
- Real Estate Market Analysis
- Real Estate Portfolio Construction
- Real Estate Acquisitions
- Real Estate Finance Fundamentals
- Real Estate Portfolio Management
- Real Estate Sponsor Underwriting

**NOVEMBER 4 1pm-
NOVEMBER 6 12pm, 2024**
at the University of Denver
Tuition **\$3,750**. Discounts for
groups and Bailey Program
members



"We are very excited to have the Bailey Program to provide education for families on the critical challenges facing their real estate investments and real estate businesses."

Glenn R. Mueller, PhD
DU/Burns School Professor



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REAL ESTATE EDUCATION, RESEARCH, AND PEER CONNECTION

Real Estate is the second greatest area of wealth creation for a family after the primary area where they made their wealth. At the University of Denver, you will be fully immersed in a learning experience with practical applications, building a network with other families and family office executives from around the world. These experiences will provide knowledge that can be used for generations to come.

Value Format – Interact directly with University of Denver's Burns School faculty and other industry professionals who bring their latest research and knowledge to the classroom. Participants can gain insight in all aspects of real estate assets - gain insights into solving some of their most challenging problems - and forge new relationships with other family office professionals.

Learning Experience – from discussions, case studies, lectures and collaborating with other students, you'll be able to deepen your knowledge, understanding of real estate while learning with and from others.

WHO SHOULD ATTEND

Members of families who want to ensure success in building and maintaining their real estate portfolio—including owners, rising generation, and family office professionals.

You have proven business success in your industry and are now looking to expand your investments into a new asset class—learn the fundamentals of the economic, financial, legal and business principals of the real estate asset class for this next stage in diversifying your family's legacy.

FOR MORE INFORMATION

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