

DANIELS COLLEGE OF BUSINESS

BSBA Degree Requirements

For students entering University of Denver in the 2009-10 academic year

Real Estate Major

COURSE #	COURSE TITLE	PREREQUISITES	CREDITS	QUARTER	COMPLETED
University Requirements			85		
AHUM:	Arts & Humanities Foundations		8	_____	_____
CREX:	Creative Expression		4	_____	_____
FSEM 1111	First-Year Inquiry		4	_____	_____
WRIT 1122, 1133	First-Year Writing Sequence		8	_____	_____
MATC 1200	Business Calculus (<i>Grades below "C-" must be repeated</i>)		4	_____	_____
NATS:	Natural Science		12	_____	_____
SOCS:	Social Sciences Foundations		4	_____	_____
CORE:	One each from CORE 24___, 25___, 26___ Junior (1 must be Writing Intensive)		12	_____	_____
ECON 1020, 1030	Economics (<i>Grades below "C-" must be repeated</i>)		9	_____	_____
STAT 1300	Statistics I (<i>Grades below "C-" must be repeated</i>)	MATC 1200	4	_____	_____
STAT 1400	Statistics II (<i>Grades below "C-" must be repeated</i>)	STAT 1300	4	_____	_____
Foreign Language * (FOLA)			12	_____	_____
Business Core Requirements (<i>Courses with grades below "C-" must be repeated</i>).....			44		
MGMT 2000	Foundations of Business and Management	Sophomore standing	4	_____	_____
LGST 2000	Foundations of Business Law	Sophomore	4	_____	_____
ACTG 2200	Introduction to Financial Reporting	DCB 1 (see page 2)	4	_____	_____
ACTG 2300	Accounting for Decision Making	DCB 1 & ACTG 2200	4	_____	_____
FIN 2800	Financial Decision Making	DCB 1 & ACTG 2200	4	_____	_____
ITEC 2800	Strategic Advantages of Technology	DCB 1	4	_____	_____
MKTG 2800	Introduction to Marketing	DCB 1	4	_____	_____
MGMT 2850	Public Policy and Business	DCB 2	4	_____	_____
STAT 2800	Survey of Operations Management	DCB 2	4	_____	_____
MGMT 3800	Business Policy and Strategy (Capstone)	Entire Business Core	4	_____	_____
BUS 3800	Capstone II	Mgmt 3800	4	_____	_____
Real Estate Major Requirements			40	(Maximum major hours allowed = 45)	
<i>Courses with grades below "C-" must be repeated</i>					
Required REAL Courses			28		
REAL 1777	Introduction to Real Estate		4	_____	_____
REAL 3007	Computer Applications for RE Analysis	REAL 3307	4	_____	_____
REAL 3307	Real Estate Finance		4	_____	_____
REAL 3317	Real Estate Appraisal	REAL 3307	4	_____	_____
REAL 3377	Real Estate Investments Seminar	REAL 3317, 3007	4	_____	_____
CMGT 2160	Residential Construction Systems		4	_____	_____
CMGT 2170	Commercial Construction Systems	CMGT 2160	4	_____	_____
Capstone Requirement (All required courses must be completed first)			4		
REAL 3367 ¹	Commercial RE Practice & Feasibility	REAL 3007	4	_____	_____
Select two courses to complete the REAL degree:			8		
REAL 3369	Real Estate Taxation		4	_____	_____
REAL 3438	Legal Issues in RECM		4	_____	_____
REAL 3010	Real Estate Capital Markets	REAL 3007	4	_____	_____
REAL 3105	Ethics in Real Estate		4	_____	_____
REAL 3110	Advanced Issues in RECM	REAL 3307	4	_____	_____
REAL 3140	Global Perspectives in Real Estate		4	_____	_____
REAL 3337	RE Securities/Syndications/Entrepreneurship		4	_____	_____
REAL 3347	Management of Income Properties		4	_____	_____
REAL 3500	Argus Financial Analysis	REAL 3007	4	_____	_____
REAL 3705	Risk Management: Insurance		4	_____	_____
REAL 3980	Adv. Valuation & Report Writing	REAL 3317, 3367	4	_____	_____
CMGT 2110	Construction Codes & Documents		4	_____	_____
CMGT 3170	Financial Mgmt for Constructors		4	_____	_____
CMGT 3301	Residential Practicum 1, 2, 3		8	_____	_____
REAL/CMGT 3800 ¹	NAIOP Challenge	Instructor permission	4	_____	_____
<small>REAL 4007 recommended, REAL 4467 recommended as co-requisite</small>					
CMGT 3700 ¹	Topics: Sustainable Development		4	_____	_____
CMGT 3700 ¹	Topics: LEED	CMGT 2170	4	_____	_____
Electives			16		

¹Suggested coursework for those interested in Sustainable Development

Total Credits for BSBA-Real Estate.....185***

* Students who pass a foreign language equivalency exam will apply these credits toward electives.

*** All Business students entering DU in Fall 2006 and thereafter must fulfill an international experience before they can graduate. (See pg. 2) *

Additional Information:

- Only grades of "C-" or above may be used in completing business courses AND including ECON 1020, ECON 1030, STAT1300, STAT 1400 and MATC 1200 (or MATH 1951).
- A minimum average GPA of 2.0 ("C") is required for all major course work, all business course work, and the overall cumulative GPA.
- Elective credits may be applied toward a minor within or outside Daniels (other than general business minor), a second major, or fulfilled through course work from any campus unit(s) with the exception of The Women's College or University College.
- Based upon departmental and University approval students may transfer a maximum of 20 credit hours from other institutions, including schools attended through the DU study abroad program, toward the undergraduate Business Core. A minimum of 24 hours toward the major and 10 hours toward any business minor must be completed at the University of Denver.

Burns School of Real Estate and Construction Management

Daniels 380—(303) 871-3432

Faculty

Dr. Michael Crean, Real Estate Advisor
 Dr. Jeff Engelstad, Executive RECM Advisor
 Dr. Mark Levine, School Director
 Dr. Glenn Mueller, Real Estate Advisor
 Mr. Stephen Sewalk, Construction Management Advisor
 Mr. Stuart Stein, Construction Management Advisor
 Dr. Ron Throupe, Real Estate Advisor

DCB 1 and 2 Check Points

Students pursuing BSBA/BSACC degrees must meet Degree Check Points (known as DCB 1 and 2) as they successfully matriculate and subsequently graduate.

Check Points serve as collective prerequisites, providing necessary content and background. They must be closely followed. Students may not enroll in courses in the next Check Point until they have met requirements in the current Check Point.

DCB 1 (all must be satisfactorily completed to move to DCB 2)

- 45 hours completed
- FSEM 1111, WRIT 1122, MATC 1200, STAT 1300[^], STAT 1400[^], ECON 1020
- FOLA sequence OR NATS sequence
- MGMT 2000, LGST 2000 (prerequisite for both: 45 hours completed)

[^]Microsoft (MCAS) certification is embedded in STAT 1300 (Excel) and STAT 1400 (Word, PPT). If a student transfers in STAT 1300 and/or STAT 1400, they must meet MCAS separately.

DCB 2 (must be satisfactorily completed to move to DCB 3)

- 90 hours completed
- WRIT 1133, ECON 1030
- FOLA and NATS sequences, OR 2 years of FOLA
- ACTG 2200, ACTG 2300, FIN 2800, MKTG 2800, ITEC 2800

NOTE: Students may take up to 8 hours in their major prior to check point 2.

NOTE: Explanation including DCB 3 is posted on Daniels e-net site.

International Experience

Business students must be prepared to interact with persons from other cultures and to manage in circumstances where business practices and social conventions are different from the graduate's native country. To meet this requirement, all students entering Fall 2006 or thereafter must fulfill an international experience before they can graduate as a business major. International students meet this requirement by virtue of studying at DU.

Students may meet the international experience through at least one of the following ways:

1. Participate in the Cherrington Global Scholars Program.
2. Take one of the approved courses listed below:

ACTG 3284/ACTG 3285 Consolidations & Foreign Operations
 FIN 3410 - Multinational Financial Management
 MGMT 2420 - International Management
 MKTG 3630 - International Marketing
 REAL 3140 - Global Perspectives in Real Estate
 BSBA 3350 - Darl Bien's International Business Experience in Europe and BSBA 3351 - Doing Business in Europe (must be taken with BSBA 3350)

INTS 1500 - Contemporary Issues in the Global Economy
 INTS 2370 - Global Political Economy
 INTS 2520 - Information Technology and International Commerce
 ECON 2301 - Capitalism, Class and Culture
 ECON 2610 - International Economics

***Program requirements are subject to change without notice.
The final responsibility for completing graduation requirements rests with the student.***

8.17.2009