

LORENZO PATELLI, Ph.D.

School of Accountancy
Daniels College of Business, University of Denver
2101 S University Blvd., Suite #360, Denver, CO 80208
Phone: 303.871.2959, Fax: 303.871.2016, Email: lorenzo.patelli@du.edu

Education

- 2006 Ph.D. in Business Administration and Management – Accounting track
Università Bocconi, Milan, Italy
- 2001 Bachelor of Science in Business Administration
Università Bocconi, Milan, Italy

Academic Positions

- 2011-present Assistant Professor of Accounting (tenure-track position)
School of Accountancy, Daniels College of Business, University of Denver, Denver, CO, USA
- 2004-2011 Adjunct Assistant Professor of Management Accounting
SDA Bocconi School of Management, Milan, Italy
- 2007-2011 Assistant Professor of Accounting (tenure-track position)
Benedictine College School of Business, Atchison, KS, USA
- 2006-2007 Assistant Professor of Accounting (tenure-track position)
Erasmus School of Economics, Erasmus University Rotterdam, Rotterdam, the Netherlands
- 2004-2006 Visiting Scholar at the Leventhal School of Accounting,
Marshall School of Business, University of Southern California, Los Angeles, CA, USA

Publications in Refereed Journals

- H. Grove, L. Patelli, L. Victoravich, and P. Xu (2011), “Corporate Governance and Performance: Evidence from U.S. Commercial Banks”, *Corporate Governance: An International Review*, (forthcoming).
- Habisch, M. A., L. Patelli, M. Pedrini, and C. Schwarz (2011), “Different talks with different folks: A comparative survey of Stakeholder Dialogue in Germany, Italy, and the U.S.”, *Journal of Business Ethics*, vol. 100(3), 381-404.
- Dossi, A., L. Patelli, and L. Zoni (2010), “The Missing Link between Corporate Performance Measurement Systems and Chief Executive Officer Incentive Plans”, *Journal of Accounting, Auditing, and Finance*, vol. 25(4), 5311-558.
- Dossi, A., and L. Patelli (2010), “Performance measurement systems in multinational companies: the use of non-financial performance indicators in relationships between headquarters and subsidiaries”, *Long Range Planning*, vol. 43(4), 498-526.
- Dossi, A., and L. Patelli (2008), “The decision-influencing use of performance measurement systems (PMS) in relationships between headquarters and subsidiaries”, *Management Accounting Research*, vol. 19(1), 126-148. Winner of the David Solomons Prize (best paper published by *Management Accounting Research* in 2008).
- Patelli, L., and A. Prencipe (2007), “The relationship between voluntary disclosure and independent directors in presence of a dominant shareholder”, *European Accounting Review*, vol. 16(1), 5-33.

Academic Awards and Honors

- 2011 Executive MBA Teaching Excellence Award, Benedictine College
- 2010 Ranked in the Highest 10% Individual Development and Educational Assessment (iDEA)
- 2010 Executive MBA Teaching Excellence Award, Benedictine College
- 2009 Best Management Paper, SDA Bocconi School of Management
- 2008 Ranked in the Highest 10% Individual Development and Educational Assessment (iDEA)
- 2008 David Solomons Prize, *Management Accounting Research*
- 2007 Nominee Teacher of the Year, Erasmus School of Economics

Book Chapters

- Patelli, Lorenzo, and Gabriella Bagnato (2009), “La misurazione e valutazione delle prestazioni individuali”, (*The measurement and evaluation of individual performance*), Published in: Pistoni, A., *Corporate Performance Management*, HOEPLI, Milan, Italy.
- Patelli, Lorenzo (2007), “L’impatto della ‘local embeddedness’ sui sistemi di misurazione delle prestazioni nelle reti multinazionali”, (*The impact of local embeddedness on performance measurement systems within multinational networks*), *Proceedings of the I Celebrative Workshop AIDEA Giovani*, Venice, Italy.
- Patelli, Lorenzo (2003), “I sistemi di pianificazione e controllo in contesti ad elevata incertezza strategica: le sussidiarie creative e il caso Corning OTI”, (*The planning and control systems in context with high strategic uncertainty: the creative subsidiaries and the Corning OTI case*), *Proceedings of AIDEA Giovani*, Forlì, Italy.
- Dossi, Andrea, and Lorenzo Patelli (2003), “Nokia Italia Networks: balanced scorecard e ciclo di vita del business”, (*Nokia Italia Networks: balanced scorecard and business life cycle*), Published in: Dossi, A., and A. Marelli, *Misure multiple di performance: Esperienze a confronto*, (*Multiple performance measures: a cross-case comparison*), EGEA, Milan, Italy.
- Patelli, Lorenzo (2002), “Corning OTI: la relazione fra stile di controllo adottato dal vertice e ruolo strategico della sussidiaria”, (*Corning OTI: the relationship between the headquarters’ control style and the subsidiary strategic role*). Published in: Dossi, A., and A. Ditillo, *I sistemi amministrativi nei gruppi multinazionali*, EGEA, Milan, Italy.

Publications in Non-Refereed Journals

- Dossi, Andrea, and Lorenzo Patelli (2008), “Sistemi di misurazione delle prestazioni e influenza sulle decisioni strategiche locali nelle imprese multinazionali”, (*Performance measurement systems and influence on strategic local decisions in multinational companies*), *Finanza marketing e produzione*, vol. 26(1), 128-160.
- Patelli, Lorenzo (2006), “Do performance measurement and evaluation systems influence decision making?”, *FSR forum*, October, No. 5.

Case Studies

- Corning O.T.I. - SDA Bocconi School of Management - Accounting, Control, Corporate and Real Estate Finance Department.
- Nokia Italia Networks - SDA Bocconi School of Management - Accounting, Control, Corporate and Real Estate Finance Department.
- Soluzioni Sostenibili - SDA Bocconi School of Management - Accounting, Control, Corporate and Real Estate Finance Department.
- E.N.I. Petroleum - SDA Bocconi School of Management - Accounting, Control, Corporate and Real Estate Finance Department.

Presentations at International Conferences and Seminars

- Teaching and research in a world with many measures, yet few results. Research Seminar, University of Baltimore, Merrick School of Business, Baltimore MD, U.S.A., January, 2009.
- Performance measurement systems in multinational companies: The use of non-financial performance indicators in relationships between headquarters and subsidiaries. Performance Measurement Association Symposium, IMD, Lausanne, Switzerland, January 24-25, 2008.
- The weighting of balanced scorecard: A non-profit hospital's experience. Discussant of the paper by Chang W., Huang C., Kuo, T. American Accounting Association, Management Accounting Section, Midyear Meeting, Long Beach CA, U.S.A., January 10-12, 2008.
- Behavioral responses to measurement diversity in individual incentive plans: role conflict, role ambiguity, and model-of-man. Accounting, Behavior and Organizations Research Conference, Philadelphia PA, U.S.A., October 19-20, 2007.
- Research on performance measurement: evaluation, incentives, and compensation. Research Seminar, University of Reading, Reading, U.K., April 30, 2007.
- Measurement diversity and individual performance: the mediating effect of human behavior and the moderating effect of model of man. European Accounting Association Annual Congress, Lisbon, Portugal, April 25-27, 2007.
- Do best-performing subsidiaries rely on headquarters-implemented performance measurement system to make strategic decisions? European Accounting Association Annual Congress, Lisbon, Portugal, April 25-27, 2007.
- Incentive systems and individual performance: the mediating effect of human behavior and the moderating effect of model of man. Conference on New Directions in Management Accounting: Innovations in Practice and Research, Brussels, Belgium, December 15, 2006.
- Balanced performance measurement systems in multinational companies: do they influence decision making? Integrating Global Organizations. Siena, Italy, July 14, 2006.
- Performance measurement systems in multinational companies. Research Seminar, Manchester Business School, Manchester, U.K., March 26, 2006.
- The relationship between voluntary disclosure and independent directors in presence of a dominant shareholder. ERIM Accounting Seminar, Erasmus University Rotterdam, Rotterdam, the Netherlands, February 1, 2006.
- L'impatto della "local embeddedness" sui sistemi di misurazione delle prestazioni nelle reti multinazionali. I Celebrative Workshop AIDEA Giovani, Venice, Italy, May 29, 2004.
- The contribution of measurement diversity to managerial integration: Empirical evidence from Italian subsidiaries. European Accounting Association Annual Congress, Prague, Czech Republic, April 2, 2004.
- Performance measurement systems in MNCs: Searching for local autonomy with PMSs. European International Business Academy, Copenhagen, Denmark, December 12, 2003.
- I sistemi di pianificazione e controllo in contesti ad elevate incertezza strategica: le sussidiarie creative e il caso Corning O. T. I.. AIDEA Giovani, Forlì, Italy, July 18, 2003.

Participations at International Conferences and Workshops

- American Accounting Association Annual Conference, San Francisco CA, U.S.A., August, 2010
- American Accounting Association Annual Conference, New York City NY, U.S.A., August, 2009
- Long Range Planning Special Issue and Performance Measurement Association Symposium, IMD, Lausanne, Switzerland, January, 2008
- AAA, Management Accounting Section, Long Beach CA, U.S.A., January, 2008
- Accounting, Behavior and Organizations Research Conference, Philadelphia PA, U.S.A., October, 2007

30th Annual Congress of the European Accounting Association, Lisbon, Portugal, April, 2007
 5th Conference on New Directions in Management Accounting: Innovations in Practice and Research, Brussels, Belgium, December, 2006
 3rd Workshop on corporate governance at EIASM, Brussels, Belgium, November, 2006
 IGO: The Role of Performance Measurement Systems, Siena, Italy, July, 2006
 Global Management Accounting Research Symposium, Copenhagen, Denmark, June, 2006
 AIMA Conference on Management Accounting Research, Monterey CA, U.S.A., May, 2005
 AAA, Management Accounting Section, Scottsdale AZ, U.S.A., January, 2005
 Financial Economics and Accounting Conference, Los Angeles CA, U.S.A., November, 2004
 American Accounting Association Annual Meeting, Orlando FL, U.S.A., August, 2004
 European Accounting Association Annual Meeting, Prague, Czech Republic, April, 2004
 European International Business Association Conference, Copenhagen, Denmark, December, 2003
 EDEN Doctoral Seminar in Quantitative Empirical Research in Management Accounting. EIASM, Brussels, Belgium, December, 2003
 Knowledge-Intensive Firms International Conference, CESAD-Bocconi and Accounting, Organizations and Society, Milan, Italy, November, 2001

Participations at Research Centers

2006-2007 Associate Member ERIM-Erasmus Research Institute of Management
 Project: *Determinants, composition and effects of compensation committees.*

2002-2004 ASAP (After Sales Advanced Planning) Consortium
 Project: *Advanced logistics and organizational models for the integrated management of the after sales service of durable goods.*

2002-2003 CESAD (Centre of Studies on Accounting Practices), Università Bocconi
 Project: *Benchmarking Data Base*

Other Research Experience

Editor-in-Chief, *Journal of International Business*
 Ad Hoc Reviewer, *Journal of Management and Governance*
 Ad Hoc Reviewer, *Economia & Management*
 Ad Hoc Reviewer, *International Journal of Management Reviews*
 Ad Hoc Reviewer, *European Accounting Review*
 Ad Hoc Reviewer, *Afro-Asian Journal of Finance and Accounting*
 Ad Hoc Reviewer, *Journal of Family Business Strategy*

Professional Memberships and Services

Member of the American Accounting Association (AAA)
 Member of the Institute of Management Accountants (IMA)
 IMA Academic Mentor for Benedictine College
 Faculty Development Committee, Benedictine College, 2008-2011
 Faculty Advisor for the Student international Business Council, Benedictine College, 2008-2010